



# Valuation in the **Digital Age**

- CPD credits for business valuation and PME disciplines;
- Valuation techniques and data sources;
- Latest changes in valuation standards and regulations;
- Multi-discipline workshops and training opportunities;
- Learn about the developments within the profession from the world's leading authorities in valuation.

A major  
International  
event for the  
professional  
valuation  
community

**ICVPME** 2019  
11<sup>th</sup> International  
Valuation Conference



11<sup>th</sup> International Valuation Conference

CORDIS Hotel Auckland, New Zealand

9<sup>th</sup>-11<sup>th</sup> September 2019

[www.icvpme.com](http://www.icvpme.com)  
[info@icvpme.com](mailto:info@icvpme.com)

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# Conference Program

This international conference will explore important topics and challenges to the profession. Topics will cover valuation regulation and standards, global valuation issues, education and ethics as well as many other contemporary topics facing valuers and appraisers alike.

## Valuation Regulation

Lee Hackett, ASA, USA  
Jay Shaw, IVSC/Grant Thornton, New Zealand  
Dr. Mohammed Fida Bahjatt, TAQEEM, Saudi Arabia  
Dr. Zhang, CAS, China  
Ben Elder, RICS UK

## Professional Ethics and Education

Richard Berkemeier, ASA, USA  
Bob Brackett, IACVS, Canada  
Brad Hartsburg, Fortress Machinery Appraisals, Canada

## Valuation Across the Globe

Dana Ababei, ANEVA, Romania  
Craig Akins, NAB, Australia  
Paul Osaji, NIESV, Nigeria  
Nova Chan, PwC, China

## Current Valuation Topics

Roger Grabowski, Duff&Phelps, USA  
Alexander Lopatnikov, AAR, Russia  
Tara Singh, Tylar St. John, CICBV, Canada  
Kevin Reilly, evcValuation, USA  
Gregory Kort, Ryan, USA  
Jeff Tarbell, Houlihan Lokey, USA

## Valuation Case Studies

Masha Lewis, PwC, Australia  
Norm Laskay, Dufour, Laskay & Strouse, USA  
David Crick, DavAirGroup, Australia  
Mona Miller, Pacific Gem Lab Inc., USA  
John Mathe, Henley Valuers, Australia  
Paul Cogley, Bank of America, USA  
Austin Otegbulu, NIESV, Nigeria

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# Conference Speakers

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**Craig Akins**



**Bob Brackett**



**Paul Osaji**



**Lee Hackett**



**Dr. Mohammed  
Fida Bahjatt**



**Gregory Kort**



**Tara Singh**



**Brad Hartsburg**



**Tylar St. John**



**Kevin Reilly**



**Rick Berkemeier**



**Ben Elder**



**Masha Lewis**



**Paul Cogley**



**David Crick**



**Jeffrey Tarbell**



**Alexander Lopatnikov**



**John Mathe**



**Dana Ababei**



**Mona Miller**



**Austin Otegbulu**



**Norman Laskay**



**Nova Chan**

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# Venue and Accommodation

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The Conference will be held in the heart of a lively area near Upper Queen Street, with colourful cafes and boutiques, vintage stores and designer art galleries just waiting to be discovered along vibrant Karangahape Road.

Within walking distance, you will find some of the city's best-known icons including Auckland Museum, Sky Tower and Auckland Art Gallery. Catch a show at the Civic Theatre or head to historic Parnell, Ponsonby and Newmarket for fashionable shopping and dining.



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<http://www.cordishotels.com/en/auckland/>



## Other Accommodation Options

(Please make your booking directly to the hotels)

### Hilton Auckland (5 star)

Princes Wharf 147 Quay Street, Auckland  
Tel: +64 9 978 20 00



### SO Hotel (Sofitel) (5 star)

67 Customs Street East, Auckland  
Tel: + 64 9 379 18 60

### Stamford Plaza Auckland (5 star)

22-26 Albert Street, Auckland  
Tel.: +64 9 309 88 88



### SKYCITY Grand Hotel Auckland (5 star)

90 Federal Street, Auckland  
Tel: +64 9 363 60 00

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# Registration and Fees

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Valuation Conference

The Conference Registration Fee includes attendance to all three days of the conference sessions, all documentation, refreshments, three luncheons, Welcome Reception and the Gala dinner (Welcome Reception and Gala Dinner is open to all guests/companions for an additional fee).

## Important Registration Information

**Early Bird Registration (Through June 1, 2019) USD\$1,000**

**Full Fee Registration (After June 1, 2019) USD\$1,250**

## How to Register (Now Open!!!)

All payments will be facilitated through our secure online payment portal.

You can register online through the official website at [www.icvpme.com](http://www.icvpme.com).

All registration fees are payable in U.S. Dollars.

Registrants will be responsible for any Bank and Currency Exchange Fees.

## Welcome Reception Fee for Guests and Companions

Guests and companions are invited to attend the welcome reception, however will be subject to an additional fee of USD\$65 per person.

## Gala Dinner Fee for Guests and Companions

Guests and companions are invited to attend the gala dinner, however will be subject to an additional fee of USD\$135 per person.

The fee for any accompanying person(s) does NOT include admission to the conference sessions or conference proceedings.

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# Sponsorship Opportunities

ICVPME 2019  
11<sup>th</sup> International  
Valuation Conference

Sponsorship opportunities still available – be quick as packages are limited and will sell fast!

This conference provides a valuable and unique opportunity to be involved in the international valuation discussion and to be associated with the leading international conference on the valuation of industrial assets.

- Gain face-to-face exposure to domestic, national, regional and international delegates, leading practitioners, suppliers, financiers and opinion drivers.
- Build brand recognition and partner with a rare and prestigious event.
- Receive privileged informal access to key Australian and International decision-makers.
- Maintain a high profile with your Australian and International target markets.
- Maximise your Return-On-Investment with access to domestic and international valuation practitioners.
- Expand your referral base.
- Demonstrate your involvement, commitment and support of the profession's success.

## Levels of Sponsorship

- PLATINUM Sponsor**  
USD\$10,000  
One (1) Available
- The opportunity to supply a speaker to deliver a presentation in the main conference program as well as a short sponsorship time slot during the conference to further promote your organization.
  - Organisation logo on the conference website with a 'hotlink' to your organisation's home page. Organisation logo and mention of sponsorship in all releases of the conference brochure.
  - Organisation logo and mention on event wrap-up on the conference website.
  - Two banners (provided by your company) prominently displayed at the main conference hall & breakout/network areas.
  - Organisation logo visible during the conference on signage and PowerPoints.
  - Organisation logo and mention on electronic advertising and marketing efforts to attendees.
  - Inclusion of literature or product information (you supply) with conference registration materials.
  - Two (2) full complimentary conference registrations which includes access to all sessions, daily catering as per the conference program, the welcome reception and the gala dinner.
- GOLD Sponsor**  
USD\$5,000  
Three (3) Available
- Organisation logo on conference website with a 'hotlink' to your organisation's home page.
  - Organisation logo and mention of sponsorship in all releases of the conference brochure.
  - Organisation logo and mention on event wrap-up on the conference website.
  - Display of promotional material in the breakout/network areas.
  - Organisation logo visible during the conference on signage and PowerPoints.
  - Organisation logo and mention on electronic advertising and marketing efforts to attendees.
  - Inclusion of literature or product information (you supply) with conference registration materials.
  - One (1) full complimentary conference registrations which includes access to all sessions, daily catering as per the conference program and the welcome reception and the gala dinner.
- SILVER Sponsor**  
USD\$2,000  
Three (3) Available
- Organisation's promotional display/material (you supply) during the sponsored lunch or break
  - Organisation logo on the conference website with a link to your organisation's home page.
  - Display of promotional material in the breakout/network areas.
  - Inclusion of literature or product information (you supply) with conference registration materials.

So whether you're looking to expand your referral base or promote your services, being an ICVPME sponsor means getting your message in front of those atop the profession and to the global valuation community.

### Tailored Sponsorship Packages (Available by negotiation)

A more directly targeted option may also suit sponsors wishing to engage with a specific session or conference audience.

### Securing Your Sponsorship Opportunity

Sponsorship packages will be allocated in order of receipt of application and payment. To secure your interest in sponsoring the conference, write to the Conference Chair at [info@icvpme.com](mailto:info@icvpme.com).

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# Explore New Zealand

## The Emerald Lakes

The Emerald Lakes are located on The Tongariro Alpine Crossing in Tongariro National Park, New Zealand, it is considered to be the most popular one-day hike in New Zealand, throughout the entire hike there is astounding volcanic scenery. Probably the most amazing part of the hike (nearly 20 kilometers) of Tongariro Alpine. Tongariro National Park is the oldest national park in New Zealand, located in the central North Island. It has been acknowledged by UNESCO as a World Heritage Site of mixed cultural and natural values.

## The Hobbiton Movie Set

The Hobbiton Movie Set was a significant location used for The Lord of the Rings film trilogy and The Hobbit film series. It is situated on a family run farm about 8 kilometres (5.0 mi) west of Hinuera and 10 kilometres (6.2 mi) southwest of Matamata, in Waikato, New Zealand, and is now a Tolkien tourism destination, offering a guided tour of the set. Guided tours of the 5.5 hectares (14 acres) movie set site commenced in 2002 and continue to be provided daily. The two-hour excursion is very popular, and advance bookings are recommended.

## Waitomo Caves

The Waitomo Caves is a village and solutional cave system forming a major tourist attraction in the northern King Country region of the North Island of New Zealand, 12 kilometres northwest of Te Kuiti. The community of Waitomo Caves itself is very small, though the village has many temporary service workers living there as well. The word Waitomo comes from the Māori language wai meaning water and tomo meaning a doline or sinkhole; it can thus be translated to be water passing through a hole. The caves are formed in Oligocene limestone.

## Milford Sound

Milford Sound / Piopiotahi is a fiord in the south west of New Zealand's South Island within Fiordland National Park, Piopiotahi Marine Reserve, and the Te Wahipounamu World Heritage site. It has been judged the world's top travel destination in an international survey and is acclaimed as New Zealand's most famous tourist destination. Rudyard Kipling had previously called it the eighth Wonder of the World. Bottlenose dolphins swim under rainbow. Seals, penguins, bottlenose dolphins, and whales are increasingly observed due to recoveries of each species.

## Franz Josef Glacier

Franz Josef Glacier / Kā Roimata o Hine Hukatere is a 12 km (7.5 mi) long temperate maritime glacier located in Westland Tai Poutini National Park on the West Coast of New Zealand's South Island. Together with the Fox Glacier 20 km (12 mi) to the south, and a third glacier, it descends from the Southern Alps to less than 300 metres (980 ft) above sea level. The area surrounding the two glaciers is part of Te Wahipounamu, a World Heritage Site park. The river emerging from the glacier terminal of Franz Josef is known as the Waiho River.



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